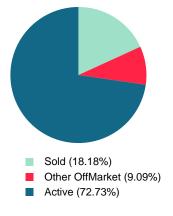
Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# MONTHLY INVENTORY ANALYSIS

Report produced on Apr 04, 2025 for Amber Granter

Compared	Compared March		
Metrics	2024	2025	+/-%
Sold Listings	4	4	0.00%
New Listings	4	6	50.00%
Average List Price	783,475	805,725	2.84%
Average Sale Price	757,500	768,750	1.49%
Average Percent of Selling Price to List Price	96.97%	95.71%	-1.30%
Average Days on Market to Sale	32.00	34.50	7.81%
End of Month Inventory	11	16	45.45%
Months Supply of Inventory	4.26	7.38	73.43%



**Absorption:** Last 12 months, an Average of **2** Sales/Month **Active Inventory** as of March 31, 2025 = **16** 

# **Analysis Wrap-Up**

# Months Supply of Inventory (MSI) Increases

The total housing inventory at the end of March 2025 rose 45.45% to 16 existing homes available for sale. Over the last 12 months this area has had an average of 2 closed sales per month. This represents an unsold inventory index of 7.38 MSI for this period.

# Average Sale Price Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Average Price this month. Prices went up **1.49%** in March 2025 to \$768,750 versus the previous year at \$757,500.

## **Average Days on Market Lengthens**

The average number of **34.50** days that homes spent on the market before selling increased by 2.50 days or **7.81%** in March 2025 compared to last year's same month at **32.00** DOM.

# Sales Success for March 2025 is Positive

Overall, with Average Prices going up and Days on Market increasing, the Listed versus Closed Ratio finished weak this month.

There were 6 New Listings in March 2025, up **50.00%** from last year at 4. Furthermore, there were 4 Sold Listings this month versus last year at 4, a **0.00%** decrease.

Closed versus Listed trends yielded a **66.7%** ratio, down from previous year's, March 2024, at **100.0%**, a **33.33%** downswing. This will certainly create pressure on an increasing Month's Supply of Inventory (MSI) in the months to come.

## What's in this Issue

Sold Listings	2
New Listings	3
Inventory	4
Months Supply of Inventory	5
Average Days on Market to Sale	6
Average List Price at Closing	7
Average Sale Price at Closing	8
Average Percent of Selling Price to List Price	9
Market Summary	10

# Real Estate is Local

# **Consumers Should Consult with a REALTOR®**

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

# Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

# Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

Amber Granter -

Phone: 672-648-0454

Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# **SOLD LISTINGS**

Report produced on Apr 04, 2025 for Amber Granter



# **SOLD LISTINGS & BEDROOMS DISTRIBUTION BY PRICE**

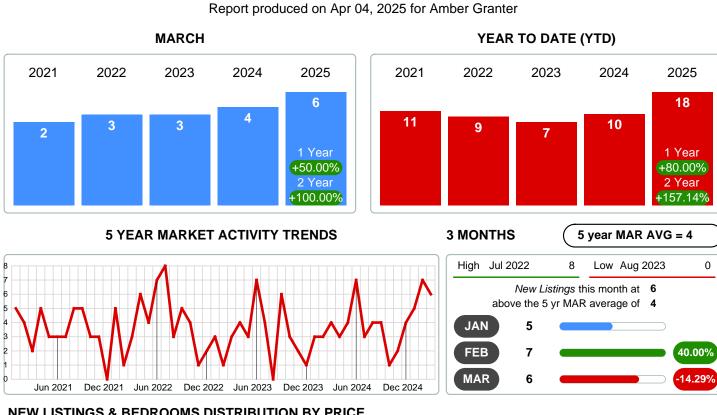
**Contact: Amber Granter** 

Distribution	of Sold Listings by Price Range	%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$600,000 and less		0.00%	0.0	0	0	0	0
\$600,001 \$600,000		0.00%	0.0	0	0	0	0
\$600,001 \$675,000		50.00%	43.5	0	1	1	0
\$675,001 \$700,000		0.00%	0.0	0	0	0	0
\$700,001 \$1,075,000		50.00%	25.5	0	1	1	0
\$1,075,001 \$1,075,000		0.00%	0.0	0	0	0	0
\$1,075,001 and up		0.00%	0.0	0	0	0	0
Total Closed Units	4			0	2	2	0
Total Closed Volume	3,075,000	100%	34.5	0.00B	1.33M	1.75M	0.00B
Average Closed Price	\$768,750			\$0	\$662,500	\$875,000	\$0

Phone: 672-648-0454

Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# **NEW LISTINGS**



# **NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE**

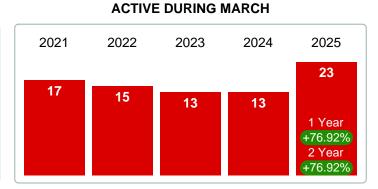
Distribution of New Lis	stings by Price Range	%	1-2 Beds	3 Beds	4 Beds	5
\$325,000 and less		0.00%	0	0	0	
\$325,001 \$525,000		16.67%	1	0	0	
\$525,001 \$725,000		16.67%	0	0	1	
\$725,001 \$725,000		0.00%	0	0	0	
\$725,001 \$875,000		50.00%	0	3	0	
\$875,001 \$1,275,000		0.00%	0	0	0	
\$1,275,001 and up		<b>16.67%</b>	0	0	0	
Total New Listed Units	6		1	3	1	
Total New Listed Volume	4,526,000	100%	349.00K	2.34M	539.00K	
Average New Listed Listing Price	\$735,000		\$349,000	\$779,667	\$539,000	\$1,2

**Contact: Amber Granter** Phone: 672-648-0454 Email: amber@mountaintownliving.ca Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# **ACTIVE INVENTORY**

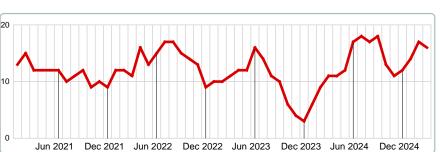
Report produced on Apr 04, 2025 for Amber Granter

# 2021 2022 2023 2024 2025 16 12 11 11 11 1 Year +45.45% 2 Year +45.45%



3 MONTHS

Last update: Apr 04, 2025



**5 YEAR MARKET ACTIVITY TRENDS** 



5 year MAR AVG = 12

# **INVENTORY & BEDROOMS DISTRIBUTION BY PRICE**

**Contact: Amber Granter** 

Distribution of Inventory by P	rice Range	%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$475,000 and less		6.25%	7.0	1	0	0	0
\$475,001 \$550,000		12.50%	63.0	0	1	1	0
\$550,001 \$825,000		18.75%	33.0	0	2	0	1
\$825,001 \$875,000		18.75%	44.0	0	1	1	1
\$875,001 \$1,100,000		18.75%	52.3	0	1	0	2
\$1,100,001 \$1,550,000		12.50%	61.5	0	0	0	2
\$1,550,001 and up		12.50%	183.0	0	0	0	2
Total Active Inventory by Units	16			1	5	2	8
Total Active Inventory by Volume	14,548,800	100%	63.1	349.00K	3.56M	1.41M	9.23M
Average Active Inventory Listing Price	\$909,300			\$349,000	\$711,200	\$707,000\$	51,153,725

Phone: 672-648-0454

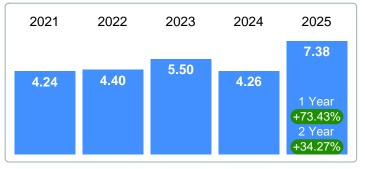
Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# MONTHS SUPPLY of INVENTORY (MSI)

Report produced on Apr 04, 2025 for Amber Granter

# **MSI FOR MARCH**

# **INDICATORS FOR MARCH 2025**



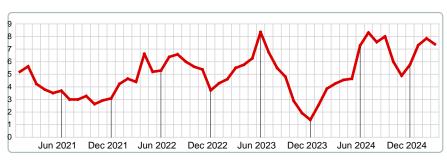


# **5 YEAR MARKET ACTIVITY TRENDS**

# 3 MONTHS



Last update: Apr 04, 2025





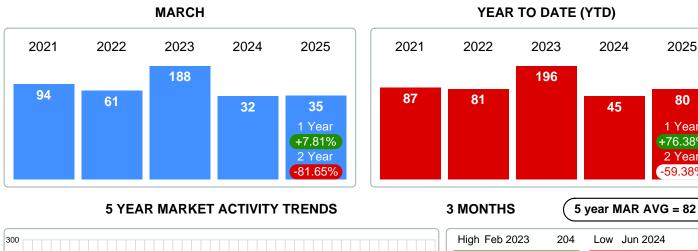
# MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

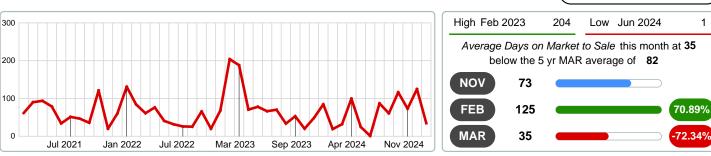
Distribution of Active Inventor	y by Price Range and MSI	%	MSI	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$475,000 and less		6.25%	12.00	0.00	0.00	0.00	0.00
\$475,001 \$550,000		12.50%	12.00	0.00	12.00	12.00	0.00
\$550,001 \$825,000		18.75%	2.57	0.00	4.80	0.00	2.40
\$825,001 \$875,000		18.75%	18.00	0.00	12.00	12.00	0.00
\$875,001 \$1,100,000		18.75%	6.00	0.00	6.00	0.00	8.00
\$1,100,001 \$1,550,000		12.50%	24.00	0.00	0.00	0.00	24.00
\$1,550,001 and up		12.50%	inf	0.00	0.00	0.00	0.00
Market Supply of Inventory (MSI)	7.38	4000/	7.00	6.00	6.00	4.80	10.67
Total Active Inventory by Units	16	100%	7.38	1	5	2	8

Phone: 672-648-0454 **Contact: Amber Granter** Email: amber@mountaintownliving.ca Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# AVERAGE DAYS ON MARKET TO SALE

Report produced on Apr 04, 2025 for Amber Granter





# AVERAGE DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Average Days on Market to Sale by Price Range	%	AVDOM	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$600,000 and less	0.00%	0	0	0	0	0
\$600,001 \$600,000	0.00%	0	0	0	0	0
\$600,001 \$675,000	50.00%	44	0	71	16	0
\$675,001 \$700,000	0.00%	0	0	0	0	0
\$700,001 \$1,075,000	50.00%	26	0	4	47	0
\$1,075,001 \$1,075,000	0.00%	0	0	0	0	0
\$1,075,001 0 and up	0.00%	0	0	0	0	0
Average Closed DOM 35			0	38	32	0
Total Closed Units 4	100%	35		2	2	
Total Closed Volume 3,075,000			0.00B	1.33M	1.75M	0.00B

**Contact: Amber Granter** Phone: 672-648-0454 Email: amber@mountaintownliving.ca

Last update: Apr 04, 2025

2025

80

1 Year +76.38%

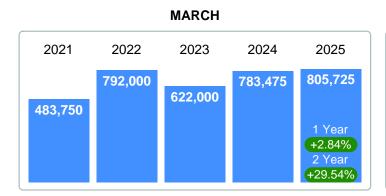
2 Year

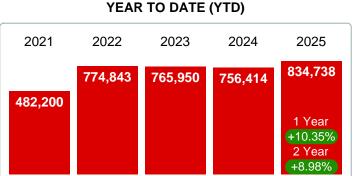
-59.38%

Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# **AVERAGE LIST PRICE AT CLOSING**

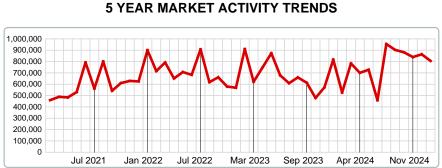
Report produced on Apr 04, 2025 for Amber Granter





3 MONTHS

Last update: Apr 04, 2025





5 year MAR AVG = 697,390

# AVERAGE LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Avera	age List Price at Closing by Price Range	%	AVLPrice	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$600,000 and less		0.00%	0	0	0	0	0
\$600,001 \$600,000		0.00%	0	0	0	0	0
\$600,001 \$675,000		25.00%	639,900	0	639,900	699,000	0
\$675,001 \$700,000		25.00%	699,000	0	0	0	0
\$700,001 \$1,075,000		25.00%	735,000	0	735,0001	,149,000	0
\$1,075,001 \$1,075,000		0.00%	0	0	0	0	0
\$1,075,001 and up		25.00%	1,149,000	0	0	0	0
Average List Price	805,725			0	687,450	924,000	0
Total Closed Units	4	100%	805,725		2	2	
Total Closed Volume	3,222,900			0.00B	1.37M	1.85M	0.00B

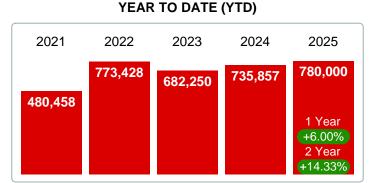
Contact: Amber Granter Phone: 672-648-0454 Email: amber@mountaintownliving.ca

Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# **AVERAGE SOLD PRICE AT CLOSING**

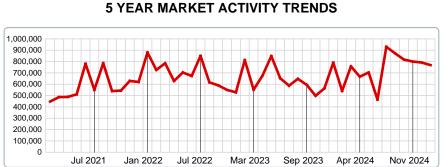
Report produced on Apr 04, 2025 for Amber Granter

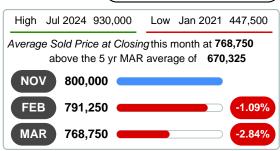
# MARCH 2021 2022 2023 2024 2025 785,000 757,500 768,750 1 Year +1.49% 2 Year +39.27%



3 MONTHS

Last update: Apr 04, 2025





5 year MAR AVG = 670,325

# AVERAGE SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Distribution of Average	e Sold Price at Closing by Price Range	%	AV Sale	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$600,000 and less		0.00%	0	0	0	0	0
\$600,001 \$600,000		0.00%	0	0	0	0	0
\$600,001 \$675,000		50.00%	645,000	0	615,000	675,000	0
\$675,001 \$700,000		0.00%	0	0	0	0	0
\$700,001 \$1,075,000		50.00%	892,500	0	710,0001	,075,000	0
\$1,075,001 \$1,075,000		0.00%	0	0	0	0	0
\$1,075,001 0 and up		0.00%	0	0	0	0	0
Average Sold Price	768,750			0	662,500	875,000	0
Total Closed Units	4	100%	768,750		2	2	
Total Closed Volume	3,075,000			0.00B	1.33M	1.75M	0.00B

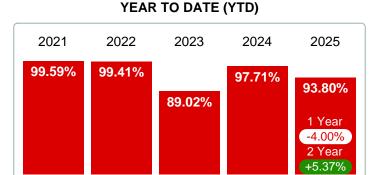
Contact: Amber Granter Phone: 672-648-0454 Email: amber@mountaintownliving.ca

Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# AVERAGE PERCENT OF SELLING PRICE TO LISTING PRICE

Report produced on Apr 04, 2025 for Amber Granter

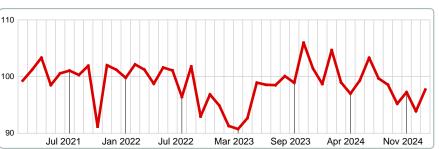
# MARCH 2021 2022 2023 2024 2025 101.32% 99.21% 96.97% 95.71% 1 Year -1.30% 2 Year +7.85%

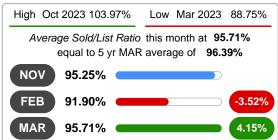


3 MONTHS

Last update: Apr 04, 2025







5 year MAR AVG = 96.39%

# AVERAGE SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

Di	istribution of Sold/List Ratio by Price Range	%	6	AV S/L%	1-2 Beds	3 Beds	4 Beds	5+ Beds
\$600,000 and less	0	0.	.00%	0.00%	0.00%	0.00%	0.00%	0.00%
\$600,001 \$600,000	0	0.	.00%	0.00%	0.00%	0.00%	0.00%	0.00%
\$600,001 \$675,000	2	50.	.00%	96.34%	0.00%	96.11%	96.57%	0.00%
\$675,001 \$700,000	0	0.	.00%	0.00%	0.00%	0.00%	0.00%	0.00%
\$700,001 \$1,075,000	2	50.	.00%	95.08%	0.00%	96.60%	93.56%	0.00%
\$1,075,001 \$1,075,000	0	0.	.00%	0.00%	0.00%	0.00%	0.00%	0.00%
\$1,075,001 and up	0	0.	.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Average Sold/L	ist Ratio 95.70%				0.00%	96.35%	95.06%	0.00%
Total Closed Ur	nits 4	10	100%	95.70%		2	2	
Total Closed Vo	olume 3,075,000				0.00B	1.33M	1.75M	0.00B

Contact: Amber Granter Phone: 672-648-0454 Email: amber@mountaintownliving.ca

Area Delimited by Sub Area Of GO - Golden; Division Kootenay - Single Family - Detached Sub Type

# MARKET SUMMARY

Report produced on Apr 04, 2025 for Amber Granter





**Contact: Amber Granter** 

Phone: 672-648-0454